

Press Release

Data Migration Services welcomes Hans-Jörg Berndt to the team

New addition to the channel team: sales manager with sound SAP knowledge

Kreuzlingen, November 23, 2018. - Data Migration Services is expanding its sales team with Hans-Jörg Berndt (47). Berndt has many years of experience with SAP implementations and migrations. Before joining Data Migration Services, he was Senior Program Director of the digital programs of Power Service Business at GE Switzerland. Prior to that, he worked 20 years at Alstom in various management positions, such as IT manager for Power Service Business and as head of global SAP organization. Because of his previous job experiences, Berndt knows the products and the management team of Data Migration Services perfectly well. Berndt will focus his sales activities on the expansion of indirect distribution. His broad professional network and his sound knowledge of SAP will help him in winning over new channel partners.

„Hans-Jörg Berndt knows our trade inside and out, and is very familiar with the challenges of companies because of his many years of experience. With welcoming him to our team, we emphasize our commitment to our channel program and its importance for our ambitious corporate strategy“, says Tobias Eberle, CEO of Data Migration Services. The channel team consists of about 10 employees from the sales, sales support and marketing department which are currently working on expanding the indirect distribution. Until recently, Data Migration Services has been mainly working with major international companies like T-Systems. In the D/A/CH region, however, 40 to 50 new resellers and implementation partners are to be recruited for the JiVS platform due to the high demand for solutions for decommissioning legacy systems and migrating to SAP S/4Hana. Currently, Eberle is talking to various potential partners and is actively trying to establish his company in more international markets.

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Data Migration Services AG

Data Migration Services AG was founded in 1996 and its headquarters is in Kreuzlingen, Switzerland. Main focus of the company is data migration and management. The JiVS platform, the flagship of the company, makes it possible to manage the complete lifecycle of corporate data independently of systems and applications. The JiVS platform is capable of migrating, historicizing and providing data and information. Especially historicization and the related decommissioning of legacy systems provide cost efficiency as well as flexibility and agility to numerous customers such as ABB, ABInBev, ALSTOM, Mercedes, General Electric, Commerzbank and Deutsche Telekom. More information on the company and its solution are available at www.jivs.com.