



*Powered by*

# DATA MIGRATION INTERNATIONAL

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[jivs.com](https://jivs.com)



# 01 WHO WE ARE



# WE ARE THE LEADING EXPERTS IN:

- DATA MIGRATION & MANAGEMENT
- APPLICATION RETIREMENT / ARCHIVING
- SAP S/4HANA TRANSFORMATION



# GEO-PRESENCE



Headquartered in Kreuzlingen,  
**Switzerland**, we are proud to  
help some of the world's most  
innovative companies **around  
the world** solve their business  
and technology challenges.



# CORPORATE EVOLUTION

## FIRST INTERNATIONAL CUSTOMERS

Early projects with major European companies prove that structured data management can drastically reduce project effort and cost, laying the groundwork for the JiVS platform.

1996

## COMPANY START

Founded in 1996 by Thomas Failer, Data Migration International Group has been built on 30 years of industry experience.

2000

## JiVS ONE CLICK

With this patented approach, SAP S/4HANA is just a few easy clicks away from achieving a successful project resulting in operational excellence.

2022

## DMI GLOBALIZATION

To strengthen its international presence, Data Migration International has established its U.S. subsidiary, DMI Americas LLC, headquartered in Dallas, Texas.

JiVS evolves into a modular data platform addressing diverse use cases: application retirement, S/4HANA migration, data archiving, post-merger integration, and compliance.

2019

## JiVS DRS: REAL-TIME DATA REPLICATION

The JiVS Data Replication Service (DRS) debuts – enabling live, compliant data replication across SAP and non-SAP environments for zero-downtime transformation and global data sovereignty.

2023

## JiVS DATA REDUCTION POTENTIAL ANALYSIS

Powered by the JiVS One Click Cockpit, the DRPA provides a simulation demonstrating how much they can potentially reduce their data by. Some of our customers have reduced their data volume by an incredible 95%.

2024

2026

## THE AI & ROBOTICS ERA

DMI continues to enhance JiVS with AI and robotics to make enterprise data management smarter and more efficient. The focus is on supporting people through intelligent automation – simplifying processes, reducing manual effort, and ensuring consistent, reliable performance across all systems.

2025

## AI-DRIVEN USE CASES & ROBOTICS INTEGRATION PILOTS

With Build History for SAP, JiVS takes system retirement to the next level – fully automated, compliant, and completed in just 10 days.

New AI-driven use cases – including Chatbot, Personal Data Identification, Business Object Proposer, and Low-Code Transformation – redefine intelligent data management. DMI also launches its first robotics pilots with selected customers, marking the next step toward autonomous IT.





# COMPANY TODAY

Widely recognized in the media for leading trends and entrepreneurial spirit



Industry Rankings ongoing YoY Growth



# CEO TODAY

Recognized as “Magician of Migration” by EY Entrepreneur of the Year 2024 Jury

## EY Entrepreneur of the Year 2024 Finalist



“Thomas Failer is an exciting personality who has a distinct flair for identifying problems and developing solutions – with great success.”

The EY Entrepreneur Of The Year Jury



**Thomas Failer**  
Founder & CEO of Data Migration International Group  
Finalist for EY Entrepreneur Of The Year Switzerland

...  
The better the question. The better the answer. The better the world works.



### THE MAGICIAN\_OF\_MIGRATION

#### Pionier in der Datenarchivierung

Thomas Failer ist ein Pionier in der Datenarchivierung. Er hat die Datenmigration International Group gegründet und ist der CEO. Er hat die Datenmigration International Group gegründet und ist der CEO. Er hat die Datenmigration International Group gegründet und ist der CEO.



# 02 OUR SOLUTION

# REINVENTING ENTERPRISE DATA MANAGEMENT WITH JIVS INFORMATION MANAGEMENT PLATFORM (IMP)

JiVS IMP is a future-ready, end-to-end platform that separates and manages historical data, enabling companies to retire legacy systems, cut IT costs by up to 80%, and accelerate secure, compliant transformation to S/4HANA and beyond—creating a clean digital core while preserving full access to historical data with One Click Transformation™ approach.



## One Platform. Multiple Capabilities.

- Application Retirement / Archiving
- S/4HANA Transformation
- Rightsizing / Move to Cloud
- Merger & Acquisition Carve-Out
- GDPR Retention Management
- Data Quality Improvement
- Data Reduction Potential Analysis
- Data Replication Service
- Personal Data Identification
- Business Object Proposer
- Chatbot



Explore the [JiVS Storyline](#)



**Brownfield  
& Greenfield**



**SAP and non-  
SAP systems**



**SAP Certified  
Solution**

JiVS IMP is fully SAP-certified to support your S/4HANA transformation journey, ensuring seamless integration, compliance, and trust.



# JiVS & ROBOTICS

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FROM PILOTS TO THE FUTURE OF INTELLIGENT AUTOMATION



## TODAY

### Robotics in Action

- Smart quadruped robots are already being tested in industrial environments.
- Use cases include autonomous delivery, maintenance patrols, and assisted operations.
- JiVS powers these pilots with real-time data capture — from movement and battery levels to task performance.
- The result: smarter maintenance, higher efficiency, and better collaboration between people and machines.



## TOMORROW

### Intelligent, Connected, Autonomous

- JiVS evolves into the data brain behind robotics — analyzing history, predicting needs, and automating responses.
- Future JiVS use cases will enable predictive task scheduling, AI-based quality checks, and self-optimizing workflows.
- The vision: robots and systems working together, powered by data, to make operations safer, faster, and more sustainable.

**This is industrial data with purpose — automated, intelligent, and built for the real world.**

The robotic future isn't coming. It's already walking beside us.

# WHY LEADING GLOBAL COMPANIES CHOOSE JIVS IMP

jivs

## Key Benefits

**100%** Compliance & Secure Access to Historical Data

**95%** Up to 95% Data Volume Reduction

**80%** Lower IT Operating Costs

**50%** Less Effort for S/4HANA Migration

**0%** Risk & Downtime  
No Business Disruption

## What Sets JiVS Apart



Data transfer speed rates up to 30TB/day



Highly automated platform has an intuitive and easy-to-use Web-User interface designed to effortlessly tackle complex business challenges



Smart: 3,000+ prebuilt SAP and non-SAP business objects



Safe: Certified, legally compliant & audit-proof



Cost-effective: cut IT operational costs by up to 80% and eliminate hidden expenses associated with outdated infrastructure



Flexible: Works with SAP and non-SAP systems



Proven: 3,000+ successful projects worldwide



## SUSTAINABLE DATA MANAGEMENT

# KEY BENEFITS OF JiVS FOR SUSTAINABILITY

JiVS IMP stands out as a game-changer in sustainable data management, offering a comprehensive suite of features designed to minimize environmental IT footprint, including reducing CO2 emissions, while maximizing operational efficiency. From reducing data volumes and energy consumption to ensuring legal compliance and security, JiVS IMP empowers organizations to align their data practices with their sustainability goals.



### MASSIVE REDUCTION IN ENERGY CONSUMPTION

By retiring energy-hungry legacy systems and servers, JiVS helps organizations dramatically lower their data center footprint and power usage.



### LOWER CO<sub>2</sub> EMISSIONS

Decommissioning old IT infrastructure significantly cuts CO2 emissions from electricity and cooling. Many customers report a measurable impact on their carbon reporting.



### LEAN DATA = GREENER IT

JiVS reduces data volumes by up to 95%, minimizing the storage and processing load in both on-prem and cloud environments – enabling more sustainable IT operations.



### LONG-TERM DATA PRESERVATION WITHOUT HARDWARE WASTE

JiVS ensures 100% secure access to historical data without needing to maintain aging hardware or costly backup environments.



### SUPPORTS GREEN CLOUD STRATEGIES

By rightsizing data before cloud migration, JiVS enables leaner, more efficient use of cloud resources – aligned with sustainability goals and lower TCO.



LEGACY SYSTEMS: YOUR STRATEGIC RISK OR OPPORTUNITY?



# STILL WEIGHED DOWN BY OUTDATED SYSTEMS? IT'S TIME TO MOVE FORWARD.



*Retire your legacy systems with JivS  
— faster, smarter, and risk-free!*



Reduction of IT  
operational costs



Compliance



Decrease in data  
migration effort



Fastest data  
transfer of up  
to 30 TB per day



Access to  
historical data



**SPEED. SAVINGS. COMPLIANCE.  
ALL IN ONE PLATFORM.**

# 03 TRUSTED BY INDUSTRY LEADERS



# WHAT EXPERTS SAY

Best-in-class platform, recognized by experts



## SAPinsider

the biggest SAP User community positions DMI's JIVS platform as

**A LEADING PLATFORM  
IN THE TOP RANKS 2 YEARS IN A ROW!**

### Ranked Areas

Data Management & Analytics  
Data Governance  
Master Data Validation  
Data Integration

Data Storage and Architecture  
Data Migration and Replication  
Data Analysis and Reporting



# SOME OF OUR CUSTOMERS



ARBONIA ▲

**BIRA**  
machines



ESTÉE LAUDER



 **BOSCH**

**BUHLER**



 NOVARTIS

**BAKER  
HUGHES**  
a GE company

STADLER

*Asahi*

*zur Rose*

GENERAL DYNAMICS  
European Land Systems

meier  
tobler

 ENERGY  
TRANSFER

**DUPONT**

**EKZ**

*Campbell's*

Ω  
OMEGA

BENNINGER

amag



**HILTI**


ALSTOM

**ESA+**



RUAG 

IWC

 **HOLCIM**


Siegfried

 **Rolls-Royce**  
Rolls-Royce Power Systems AG

hawle

**ABB**

Ω  
**OMEGA**

 **SIBELCO**

**HITACHI**

 **ZIMMER BIOMET**

**MODEL**

# OUR PARTNERS

accenture

NTT DATA

AGILITA

swisscom

neo. technologies

tenthpin

Your EXPERT Cluster

EY

itesys

ORBIT

AWK Group  
Enabling digital performance

BearingPoint.

cenit

pwc

cognizant

celonis

pureconsulting.

Deloitte.

DXC  
TECHNOLOGY

enowa.

eraneos  
powered by AWK

FIN  
serv

FPT Software

GFT

GISA®  
IT. Mehr als Standard.

Analyst Partner

Gartner



CIO ROUNDTABLE

HR Campus

IBM

icm AMERICA  
all engagements, but EXPERIENCE

Infosys®  
Navigate your next

KELLTON TECH

Software and Technology Partner

KPMG

Linktech

MHP  
A PORSCHE COMPANY

MSG  
global

ALLGEIER ES is now  
nagarro ES



SAP  
Silver Partner

West Trax  
Independent Analyst and Advisor

# WHAT CUSTOMERS SAY

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## jivs CUSTOMER VOICE

"The introduction of the **JIVS** platform has fully paid off at Buehler. It allowed us to selectively transfer historical data from legacy systems and only have operating costs on the **JIVS** platform.

We were able to **reduce costs by 80%**. The latest innovation is that the historical data in **JIVS** can be directly displayed in **S/4HANA**."

**BÜHLER**

**VIDOR KAPY**  
CIO | CDO



"With **JIVS**, we have minimized the risk of financial penalties due to non-compliance. We have also safeguarded business processes that serve the needs of our end customers."



**EFSTATHIOS SKARIS**

Head of IT | Mercedes Greek & Star Automotive Hellas



## jivs CUSTOMER VOICE

"After just **three months** we had completed the data migration and transformation project to **S/4HANA**."

**hawle**

**MARC VERAGUTH**

Head of ICT at Hawle Armaturen AG



"In only **three months**, we were able to completely retire our **SAP legacy system** with **JIVS IMP**. Today, we have audit-proof access to all historical data and save **80 percent** of our previous operating costs."

**KWO**  
GRIMSELSTROM

**LUKAS CYGER**

Co-Head Finance & Controlling



"JiVS showcases the power of collaboration between SAP and trusted partners. You can simplify the complex process of system retirement and manage standardized interfaces for seamless transitions to S/4. This not only enhances data management but helps to significantly shorten IT project timelines, combined with cost saving opportunities. SAP's partnership with JiVS is a success story that enables to deliver results which truly matter."



**STEFAN KNOPF**

Head of Customer Evolution MEE | SAP SE



"JiVS IMP helped us to decommission legacy applications and migrate to SAP S/4HANA in a quick and easy way. With JiVS IMP solution we were able to shorten the time to value while embracing the new without losing the context of the past for some of our largest customers."



**DR. KLAUS VON HOCHMEISTER**

*Solution Architect & DXC  
Partner Lead DMI*



## WHAT PARTNERS SAY

"The migration of data into the new system and the retention of business data for compliance reasons are central questions in every transformation from an old ERP system to SAP S/4HANA.

With JiVS of our partner DMI customers get an end to end solution addressing this important topic, fully integrated into SAP S/4HANA. As a result, customer can address risks of the transformation and reduce the cost of it."



**DR. UWE GRIGOLEIT**

*Senior Vice President Customer  
Evolution Program*



"JiVS IMP is the perfect partner to our archiving and decommissioning strategy. From retention management to legal security, accessibility, and compliance, JiVS IMP scores on all points. Our customers can rapidly streamline their application environments, generating massive savings, and manage legacy data more efficiently across the entire life cycle. With JiVS IMP, we can deliver on our promise to customers – to provide an agile and future-ready IT landscape at far lower cost and risk."

**SHRUTI MISHRA**

*Senior Manager & Digital  
Content Strategy Leader*

**Deloitte.**



# WHAT ANALYSTS SAY

## jivs ANALYST VOICE

"Tactical adopters see the potential benefits of **SAP S/4HANA**, but may not recognize them as being significant in the short term or may be sitting on a very complex SAP landscape that would require too much time and resources to transform.

These clients will require a **conversion to SAP S/4HANA in the quickest and cheapest possible way.**

In these instances, experience in a set of automation tools (e.g., SNP, **Jivs**, CBS, Natuvion and others) is required **to provide the smoothest transition.**

Gartner

**FABIO DI CAPUA**

Vice President Analyst



# SAP COLLABORATION

jivs

Data Migration International has a strong and long-standing partnership with SAP, and Jivs IMP is SAP Certified, ensuring the highest standards of compatibility, security, and support for SAP S/4HANA transformation projects.

Oct 5, 3:00 PM WEST  
VIRTUAL BOOK LAUNCH

## THE DATA WEAVER

How Chief Data Officers Win the Data Race Now

5 DECEMBER 2023 10 AM EST 04 PM CET

ANDREAS GRÄBNER  
SVP, Business Development | SAP

DR. STEFAN A. KNIPP  
Head of Customer Success | SAP

THOMAS SPANDEL  
SAP, Customer Success | SAP

TOBIAS ROSTER  
Managing Director | SAP

jivs **PARTNER VOICE**

"Jivs is proof that strong collaboration between partner and SAP lead to environments and solutions each customer can benefit from. Making system retirements easy while providing standardized interfaces to SAP tools for seamless transformations to S/4 reduces costs for data management and shortens the overall timeline of IT projects significantly."

SAP

**KRISTERN BRÄHMER**

SVP & Program Executive | Business and Data Transformation Solutions | One Movement



jivs **DIGITAL LOUNGE @LAKESIDE**

**PARTNER VOICE**

"We were truly inspired by the insightful discussions we had with our valued customers and partners. As a representative of SAP, I must say that the event organized by DMI was nothing short of exceptional. It reaffirmed our belief that the Jivs platform, combined with a strategic approach, plays a vital role in driving the digital transformation of our customers. The possibilities that lie ahead are truly exciting."

SAP

**EVA ZAUKE**

EVP and Global Head of SAP Enterprise Adoption



## Adoption Catalyst Event

July 19th  
April 2023

SAP jivs **PRESENTED BY DATA MIGRATION**

The Catalyst Effect: SAP & DMI Experts Transforming Business

jivs **DIGITAL LOUNGE @LAKESIDE**

**PARTNER VOICE**

"The discussions with our mutual customers and partners were inspiring and also gave us important impulses for SAP. DMI has proven once again that their platform and a smart approach play a very important role in the digital transformation of our customers. The possibilities are endless."

SAP

**THOMAS SPANDEL**

Global Executive Leader | Customer Success | Cluster Evolution | Mentor | Coach | SAP



jivs **SAP Community Voice**

"In the world of ERP system transformations, data migration and compliance are paramount. Jivs is a comprehensive solution that seamlessly integrates with SAP S/4HANA and reduces transformation costs. The Jivs Platform is the bridge to simplified data management and transformation, delivering results that truly matter – cost savings, efficiency, and reduced project implementation timelines."

**PAUL KURCHINA**

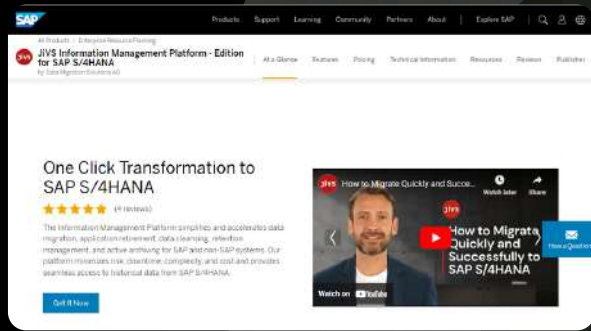
SAP Community Evangelist, Connector, Analyst and Advisor





# Explore JIVS on the SAP Store

# SAP Clean Core and JIVS One Click Transformation The Perfect Match for SAP S/4HANA Migration



SAP ECC Retirement

S/4 HANA Move



# 04 OUR PLANS



# ***DIGITAL HUB***





LET'S TALK

# DOES YOUR ORGANISATION FEEL THE BURDEN OF LEGACY SYSTEMS?

Contact us today to find out how JIVS can help you decommission legacy systems, reduce costs, ensure compliance and unlock the potential of your historical data.

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